

(40) States in which Schrader Auction Company has auctioned property.

MIDWEST LANDOWNERS & FAMILY FARM OWNERS

STATE OF THE Farmer's UPDATE

Lunch Informative Program Fellowship

FRIDAY, FEBRUARY 19
11:30 AM to 2:30 PM

at the beautiful
THE WELLINGTON FISHERS BANQUET & CONFERENCE CENTER
9775 North by Northeast Blvd.
Fishers, IN 46037



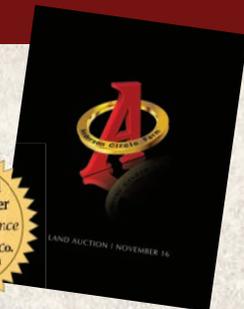
With over \$200 million in sales annually!

Economy



5-TIME NATIONAL AUCTION OF THE YEAR AWARD WINNER!

- NATIONAL & INTERNATIONAL MARKETING AWARD WINNERS!



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800.451.2709
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STATE

FRIDAY, FEBRUARY 19
11:30 AM to 2:30 PM

OF THE Farmer's Economy UPDATE

11:30	Registration
11:45	Introductions and Meet Fellow Landowners
12:15	Lunch
1:00	Program
2:30	Questions



REX D. SCHRADER II - *Land Values Today* President of Schrader Real Estate and Auction Company, Inc.

EDUCATION:

- B.S., Business Administration, 1992, Grace College
- M.S., Economics, 1994, Purdue University

DESIGNATION:

- CAI – Certified Auctioneers Institute

EXPERIENCE:

- National Auction Manager and Auctioneer for 22 years.
- His involvement in real estate transactions include marketing land throughout the United States. R.D. coordinated one of the largest land auction events in history, totaling over \$50 million. R.D. also coordinated the 2012 Auction of the Year and 2015 Auction of the Year as awarded by the National Auctioneers Association in partnership with USA Today. Schrader Real Estate and Auction Company has sold land in 40 states.

PROFESSIONAL AFFILIATIONS:

- National Auctioneers Association
- National Association of Realtors

SPEAKING ENGAGEMENTS:

- Featured speaker for the National Auctioneers Association, American Bankers Association, Purdue University, Top Producer and different agricultural groups across the country.

STEVE SLONAKER - *Farm Management Thoughts* Owner of Slonaker Farm Management. Auction Manager for Schrader Real Estate and Auction Company, Inc.

EDUCATION:

- Graduate of Purdue University, B.S. in Agricultural Economics.
- Completed numerous farm management and appraisal courses throughout the US.

EXPERIENCE:

- Since 1986 Regional Farmland Broker, Appraiser, Consultant, Farm Manager. Owner of Slonaker Farm Management.
- Professional Broker of agricultural properties throughout the United States. Selling over 93,000 acres 1986 - 2015.
- Senior officer of the Farm Credit Bank of Louisville from 1983-1986.
- Completed appraisals of estimated 500,000 acres since 1976.
- Professional Farm Manager of over 5,000 acres for private owners.
- Owner and operator of 450 acres located one-mile northwest of Centerville, Indiana.
- Director and Chairman of the Board of Wayne Bank & Trust, Cambridge City, IN.
- Represented 75+ PA Amish families resettling in East Central Indiana since 1995.

PROFESSIONAL AFFILIATIONS:

- Indiana Society of Farm Managers and Rural Appraisers.
- Member Indiana Bankers Association

SPEAKING ENGAGEMENTS:

- Testified before U.S. House of Representative's Subcommittee on Agricultural, Conservation Credit and Rural Development as expert witness (1984).
- Various civic and ag groups.



LANCE WOODBURY - *Creating Enduring Legacies and Successful Family Transitions* Family Farm Transition Coach

Lance Woodbury is a partner at Ag Progress, a firm that provides facilitation, mediation, management consulting, educational and family business advisory services.

Ag Progress helps business owners navigate a variety of situations, including succession planning, strategic management initiatives, estate planning, governance and conflict. Lance works with family farms and ranches across the United States to help them work more effectively together and preserve their legacies.

He was previously a partner at Kennedy and Coe, was the Economic Development Director in Wichita County (Leoti), Kansas, and worked at a cattle feed yard and on his family's farm.

EDUCATION:

- BA History, Sterling College
- MS, Conflict Analysis and Resolution, George Mason University
- MBA, Purdue University

APPEARANCES / PUBLICATIONS:

- Mr. Woodbury writes columns for DTN and The Progressive Farmer and has published two books on family business, *The Enduring Legacy* and *Family Business: Genesis 37-50 and the Family of Joseph*.
- He also serves as the lead facilitator for Farm Journal's Top Producer Executive Network, co-leads The Progress Coach seminar in Kansas City, and edits The Ag Progress Dispatch, a monthly family business journal.
- Lance currently resides in Garden City, Kansas.



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